Advanced Markets Insights



Quick Reference: Guide to Entity Ownership of Annuities

NEED TO KNOW The entity owner must be named as sole beneficiary.

Integrity Life, National Integrity Life and Western-Southern Life, on a case-by-case basis, will consider ownership of annuities by certain legal entities as detailed below.1

Nonqualified Annuities		
Business Entities	Charitable and Other Common Interest Entities	Trusts
> C Corporations	> 501(c) Charitable Organizations	> Charitable Trusts
> Pass-through Entities (LLCs, LLPs, Partnerships, S Corporations, Sole Proprietorships)	AssociationsClubs	 Grantor Trusts (including revocable and irrevocable trusts) Non-Grantor Trusts (including credit shelter trusts) Special Needs Trusts Supplemental Needs Trusts

Qualified Annuities

- > IRA Custodial Accounts
- > Inherited IRA See-Through Trusts
- Qualified Plans (including) defined benefit plans, cash balance plans, profit-sharing plans, 401(k) plans, etc.)
- > Ownership by quardianship/conservatorships requires specific authorization or court approval. Pre- and post-review necessary.
- > Ownership by estates is not available.
- > SIMPLE IRAs will not be issued.

POINTSOFNOTE

Make a Case for Annuities in Trusts

Consider a tax-efficient legacy strategy for non-grantor trusts. Ask for **Annuities in** Trusts: Creating a Legacy (CF-70-40002).

> An Entity Ownership Certificate must be submitted with the application (see side 2).

Issuers: Integrity Life Insurance Company | National Integrity Life Insurance Company | Western-Southern Life Assurance Company

Added Documentation

The additional documents listed below must accompany the Entity Ownership Certificate.

For Business Entities:

- 1. A copy of the entity formation documents (articles of incorporation and bylaws)
- 2. Current certificate of good standing from the state of domicile
- 3. A secretary's certificate authenticating and validating a current resolution from the entity's governing body verifying the signature authority of the person(s) signing the certificate

For Charitable and Other Common-Interest Entities (e.g., clubs, associations, etc.):

- 1. A copy of the entity's charter and/or bylaws
- 2. Current documentation of good standing
- 3. Current resolution verifying the signature authority of the person(s) signing the certificate
- 4. A secretary's certificate authenticating and validating the resolution

For Qualified Plans:

- 1. A copy of the plan
 - > GLWB rider will remain intact upon transfer from qualified plan to participant-annuitant

For Trusts:

- 1. A copy of the front page of the trust
- 2. All pages naming the trustees, including successor trustees
- 3. The signature page of the trust
- 4. A copy of the entire trust is **not** required in most instances

The entity ownership certificate should be signed by all trustees. In rare circumstances where obtaining all the trustees' signatures creates a substantial burden, an exception may be requested. Note that additional documentation may be requested at any time if necessary to facilitate case-by-case analysis.

Need help discussing entity ownership?
Contact us. Or visit WSFinancialPartners.com

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Payment of benefits under the annuity contract is the obligation of, and is guaranteed by, the insurance company issuing the annuity. Guarantees are based on the claims-paying ability of the insurer. Product approval, availability and features may vary by state. Earnings and pre-tax payments are subject to income tax at withdrawal. Withdrawals before age 59½ are generally subject to a 10% IRS penalty tax.

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No bank guarantee • Not a deposit • May lose value • Not FDIC/NCUA insured • Not insured by any federal government agency

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¹ Entity ownership is not available for joint owners or for contracts electing spousal GLWB.